

Please Welcome Jeff Smith, Our New Director of Operations!

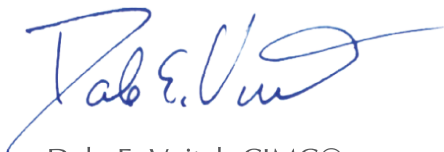
Hello All,

Beginning this month, we're pleased to announce that Jeffrey ("Jeff") Smith has joined us to be our Director of Operations. Jeff is a seasoned CPA with an emphasis in tax planning, life insurance, and philanthropic planning. It will be his responsibility to organize ongoing oversight of all plans to make sure they stay on track. He will work with the team in helping design plans and may have one-on-one interaction with clients to make sure the plans agreed upon are executed as described and on a timely basis. He will interact not only with you, but with outside advisors and service providers, too.

This email is an introduction so he can directly communicate with you going forward. You will, as always, have access to the Lexington leadership team and this in no way changes that. Jeff is an additional member of our team.

Expect a follow-up email and likely a scheduled brief call in the next few days.

Thank you,



Dale E. Veitch, CIMC®
Founder and Chief Executive Officer



Jeffrey Smith, CPA
Director of Operations